
YOURS . SINCERELY

Account Manager

We are YOURS . SINCERELY

We're a young and rapidly growing, communications and marketing agency. We're based in Bristol but have clients in Bristol, London and internationally. Since our launch at the start of last year we've already grown to become a retained agency for an award winning Fintech app, Europe's largest trainer content site and a major national charity amongst others.

We're different - we offer our clients a combination of high level strategic consultancy coupled with on-the-ground agency delivery. We also bring a unique combination of marketing, communications, commercial and digital understanding. Our clients choose to work with us because of our expertise and experience, and stay with us because we work as an extension to their internal team and focus on deliverables that make a difference.

What we're looking for

As we continue to grow, we're looking for an ambitious Account Manager that can grow and develop with us. In this role you'll be working with key clients, be responsible for key project deliverables and become a central part of our agency team. We're looking for someone that either has experience across both PR *and* marketing or someone with great experience in one discipline and a great aptitude for the other.

You'll have:

- An honest, straight talking personality - we all make mistakes, let's celebrate the wins together but also acknowledge when things don't quite go to plan
- Proven ability to manage upward and outwards - doing what's needed to be done to make sure all of your client deliverables are met
- A great understanding of the strategic and commercial objectives for clients, with a drive to make sure comms and marketing is working to achieve these
- Great attention to detail
- A real willingness to learn new skills - you may be a great PR person with solid agency experience, but really keen to develop skills relating to email marcoms / paid social / SEO or something related
- A drive to be a prolific organiser - we are a busy agency, so the ability to juggle and prioritise is a must

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- Experience in managing and growing client relationships

What we can offer you

Culture is extremely important for us. We love what we do and want everyone that works here to equally love coming into work but we also understand you have a life outside of work. As well as a role that you can truly make your own, in a fast-growing agency, we offer:

- Full personal development plan - time and focus to help develop you as an individual, and to move you along in your career goals
- Creative environment - our office is in the heart of Bristol, (easy walking distance from Temple Meads and the city centre) and part of a buzzing community of startups.
- True flexibility with working from home
- Flexible working hours - It's about getting the job done and not about clocking in and out
- A holiday policy that gives you time to travel - 30 days per year
- Reset days for your mental wellbeing - four reset days per year specifically for your mental health and wellbeing for when life throws a curve-ball
- Pensions - Company pension scheme
- BBB - Bacon sandwiches, team burgers and a glass of bubbly to finish the week on the last week of the month
- The other stuff - all bank holidays, team away days, maternity / paternity leave and everything else you'd expect

Think we're the right fit?

That's great, get in touch! careers@yoursincerely.online